

NOTICE OF INTENT TO AWARD CONTRACT No. 23-073

Issued: November 2, 2023

Vendors are advised the Regional District of Nanaimo (RDN) intends to direct award a contract to TELUS for the renewal of fully managed secure private Layer 3 WAN services at the following locations for a term of 36 months:

Primary Sites:

6300 Hammond Bay Road, Nanaimo, BC, CA, V9T 6N2

826 Island Hwy W, Parksville, BC, CA, V9P 2X4

Secondary Sites:

957 Lee Rd, Parksville, BC, CA, V0R2S0

1480 Springholl Rd, Parksville, BC, CA, V9P2T2

4600 Hammond Bay Rd, Nanaimo, BC, CA, V9T6N2

1105 Cedar Rd, Nanaimo, BC, CA, V0R2H0

737 Jones St, Qualicum Beach, BC, CA, V9K1S4

Services include, but are not limited to:

- Fully managed secure private Layer 3 WAN services, 24x7x365 servicing, SLA, and continuity monitoring.
- Provision of 1000Mbps unlimited low latency symmetrical throughput at each primary site
- Provision of 500Mbps unlimited low latency symmetrical throughput at each secondary site, upgradeable to 1000Mbps within the term of the agreement
- Provision of managed wireless redundancy services at each location, providing automated site resiliency over cellular network in case of primary link failure
- Provision of Expedited Forwarding for voice traffic
- Provision of RDN-accessible interactive web based monitoring and reporting

The estimated value of the agreement may be greater than \$75,000.

The RDN wishes to direct award for the following reasons:

- This service last went to public competition in 2017, and only TELUS was able to propose fully managed secure private Layer 3 WAN services connecting these sites.
- Alternative connectivity solutions to fully managed secure private Layer 3 WAN services are not being considered at this time, due to generally increased security exposure, management complexity, and decreased control over network quality-of-service.

Vendors wishing to challenge the RDN's intention to direct award a contract to TELUS must submit their objection, in writing, via email to the following person on, or before 3:00 p.m. PST on November 16, 2023:

Jason Birch, Chief Technology Officer
Regional District of Nanaimo
Email: jbirch@rdn.bc.ca

Objections must be submitted on company letterhead and be signed by an individual authorized to represent the company submitting the objection. Vendors must clearly state the reasons why they believe they are qualified to supply the services that are being proposed to be direct awarded, and why the services should be competitively tendered.

The RDN retains the right to determine its future course of action depending on any responses received and to perform its due diligence as required prior to making a final decision.